


**4.2 PA – Plena Plena en Plena Voice Alarm product training**
**Technical and commercial training**

<b>Content</b>	<ul style="list-style-type: none"> <li>▪ Market and product positioning</li> <li>▪ Plena range product overview</li> <li>▪ Features and Benefits of individual products</li> <li>▪ Product characteristics</li> <li>▪ Technical Details – known restrictions and solutions</li> <li>▪ Application examples and hands on</li> <li>▪ Installation, setup and operation of hardware and software (including hands-on)</li> <li>▪ Install and upgrade to the latest SW release</li> <li>▪ Configuring the Plena and the Plena Voice Alarm Systems</li> <li>▪ Powering, back-up powering and power consumption</li> <li>▪ Extending an installed PA System</li> <li>▪ Hand-on configuring a Plena and Plena Voice Alarm System</li> </ul>
<b>Target Audience</b>	Sales person, sales engineer, project engineer, product manager or support engineer
<b>Purpose</b>	<p>After the training the trainees should:</p> <ul style="list-style-type: none"> <li>▪ Understand the application areas and targeted markets</li> <li>▪ Know the relation between the benefits and features of each product</li> <li>▪ Know the Plena and Plena Voice Alarm System products</li> <li>▪ Be able to make a system design</li> <li>▪ Be able to combine and install the correct system components</li> <li>▪ Be able to upgrade the products</li> <li>▪ Be able to configure a system</li> <li>▪ Be able to make a competent presentation to customers</li> <li>▪ Be able to demonstrate the Plena and Plena Voice Alarm products</li> <li>▪ Be able to support and train wholesalers and installers</li> </ul>
<b>Prerequisites</b>	Basic knowledge of public address as covered in the training PA-BASICS
<b>Learning Methods</b>	PowerPoint presentations, hands-on training, calculation exercises, demonstration and training material (handouts & memory stick)
<b>No. of participants</b>	min. 3      max. 12
<b>Instructor</b>	Wilbert Maximus
<b>Duration</b>	4 Days
<b>Location</b>	Bosch Security Systems Breda, Kapittelweg 10, 4827 HG Breda, Netherlands
<b>Remarks</b>	Attendants are encouraged to bring their (laptop) PC for hands-on training
<b>Price</b>	€ 400 excl BTW incl. lunch